

Risk for Price: Using Generalized Demand System for Asset Pricing

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Consumption-CAPM

- Consumption quantity fails to explain asset returns

- Small volatility of consumption v.s. equity premium
- (Mehra and Prescott, 1985; Hansen and Singleton, 1983)
 - ▶ empirical: garbage (Savov, 2011), noise (Kroencke, 2017), non-marketable goods (Belo et al, 2021)

- **Cross-section:** covariance with consumption can't explain the returns
- (Mankiw and Shapiro, 1986)
 - ▶ supplementary to nondurable (Yogo, 2006)

- Old puzzle is unsolved

Price for Consumption-CAPM

Observation

- Consumption prices + expenditure \Rightarrow consumer's utility from basket

Solution

- Detailed price improves measuring stochastic discount factor (SDF)

\Rightarrow Decompose consumer's marginal utility into prices

New Finding: Price Explains Returns

- Use **detailed price** to describe SDF
 - ▶ 2 sectors within consumption \Rightarrow expenditure, prices (goods, services)
 - ▶ Estimate consumer's Euler Equation of asset holding
- Smaller pricing error across equity portfolios: 7.85% \Rightarrow 0.39%
 - ▶ Testing assets: size, book-market, profitability, investment, momentum, earning-price

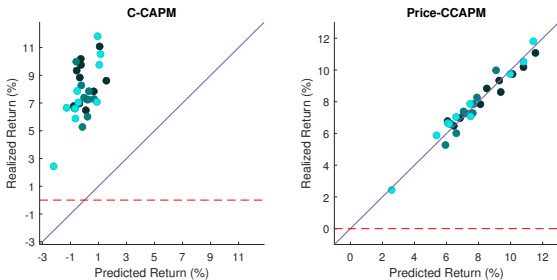


Figure 1: Fitness of Asset Pricing Models

Solution using Detailed Prices

Theory

- Use **indirect utility function** to describe consumer preference Example: IDU
- SDF \Rightarrow prices and expenditure
- Decomposition of SDF is **general**

- Composition of consumption basket changes with expenditure
 - \Rightarrow Weights of price in SDF deviate CPI
 - \Rightarrow Consumption-CAPM cannot describe SDF
 - \Rightarrow Detailed price improves measuring SDF

Estimation

- Inference implementation is simple
- Flexible application for economy of multiple sectors

Estimation Outcome

- Economy with goods and services, pricing kernel is

$$\begin{aligned}
 d\tilde{m}_{t+1} \approx & -b_e \cdot \underbrace{(de_{t+1} - dp_{s,t+1})}_{d\bar{e}, \text{ Expenditure adjusted by Price of Services}} \\
 & - b_g \cdot \omega_{g,t} \cdot \underbrace{(dp_{g,t+1} - dp_{s,t+1})}_{d\bar{p}_g, \text{ Relative Price of Goods}}
 \end{aligned} \tag{1}$$

- Small risk-aversion coefficient
 - ▶ Expenditure has risk price $\hat{b}_e = 28.80$
- Prices contribute to risk premium
 - ▶ Price of goods has risk price $\hat{b}_g = -71.29$
- Cross-section of expected returns
 - ▶ High explanation: small MAE 0.39%
- Extended estimation of 4 sectors: Food and non-food within goods and services
 - ▶ Smaller risk-aversion $\hat{b}_e = 14.70$.
 - ▶ Model fitness is improved to 0.18%.

Difference to Literature

- C-CAPM with heterogeneous commodities
 - ▶ (Piazzesi et al., 2007; Dittmar et al., 2020);
 - ▶ Durable (Yogo, 2006; Gomes et al., 2009; Belo, 2010; Yang, 2011; Eraker et al., 2016);
 - ▶ No suitable quantity index: (Ait-Sahalia et al., 2004; Lochstoer, 2009; Pakoš, 2011)

This paper: (1) accurate measure of SDF using dis-aggregated prices; (2) approximation is robust to multiple families of utility function

- Asset pricing of commodity price
 - ▶ Consumer's price: (Lochstoer, 2009; Roussanov et al., 2021);
 - ▶ Other price: (Belo, 2010; Papanikolaou, 2011; Favilukis and Lin, 2016)
- Measuring systematic risk
 - ▶ Equity issuance cost shock (Belo et al., 2019), capital share risk (Lettau et al., 2019), firm entry-cost shock (Loualiche et al., 2016), fund flow (Dou et al., 2022)

This paper: impact of shocks over consumer's marginal utility \Rightarrow summarized by prices

Guideline

1 Introduction

2 Theory

3 Empirical Examination

- Description
- Estimation
- Comparison

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- Quantities

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Economy Environment

- Dynamic endowment economy with stream of consumption $\tilde{C} = \{\tilde{C}_j\}_{j \in \mathcal{J}}$
- Commodity market: sector j has price P_j
- Financial market: risky securities and risk-free bond

- Representative consumer decides
 - ▶ consumption basket \vec{C}_t
 - ▶ risky securities $\vec{\theta}_{t+1}$ and risk-free bond B_{t+1}

Competitive Equilibrium

Consumer's Preference

- **Indirect utility function** $V(\vec{P}, E)$ over price \vec{P} and expenditure E is

$$\begin{aligned} V(\vec{P}, E) &= \max_{\vec{C}} \underbrace{u(C_1, C_2, \dots, C_J)}_{\text{direct utility function over quantities}} \\ \text{s.t.} \quad &\sum_{j \in \mathcal{J}} P_j \cdot C_j \leq E. \end{aligned} \tag{2}$$

- Impact of price over consumer's utility

- $u(\vec{C}) \xrightarrow{\vec{P}}$ optimal $\vec{C}^* \Rightarrow$ utility

- ✓ $V(\vec{P}, E) \Rightarrow$ utility

- **Sufficient Statistic:** consumption price \vec{P} and expenditure E describe consumer's utility.

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Equivalent Problem with Expenditure

- Consumer maximizes the life-time utility with **consumption basket** \vec{C}

$$\begin{aligned} & \sup_{\vec{C}, \vec{\theta}, \vec{B}} \lim_{T \rightarrow \infty} \mathbb{E} \left[\sum_{t=0}^T \beta^t \cdot u(\vec{C}_t) \right] \\ s.t. \quad & \text{Budget Constraint with } \sum_{j \in \mathcal{J}} P_{j,t} \cdot C_{j,t} \text{ and holding of financial assets } \vec{\theta}_{t+1}, B_{t+1}, \end{aligned} \quad (3)$$

Other Constraints.

- Given commodity price $\vec{P} \Rightarrow$ equivalent optimization problem of **expenditure** E

$$\begin{aligned} & \sup_{\vec{E}, \vec{\theta}, \vec{B}} \lim_{T \rightarrow \infty} \mathbb{E} \left[\sum_{t=0}^T \beta^t \cdot V(\vec{P}_t, E_t) \right] \\ s.t. \quad & \text{Budget Constraint with } E_t \text{ and holding of financial assets } \vec{\theta}_{t+1}, B_{t+1}, \\ & \text{Other Constraints.} \end{aligned} \quad (4)$$

Dynamic Decision

Euler Equation

- Consumer's marginal utility of expenditure equals shadow price of budget constraint.

Definition (SDF)

Define the **real stochastic discount factor** \tilde{M} as

$$\tilde{M}(\vec{P}_t, E_t) := \underbrace{\mathcal{D}_E V(\vec{P}_t, E_t)}_{\text{Marginal Utility of Expenditure}} \cdot \mathbf{P}_t. \quad (5)$$

where \mathbf{P}_t is the consumer price index.

- Expected excess return is determined by the covariance to variation in real SDF.

Price-Model of Consumption-CAPM

Theorem (Decomposition of SDF)

In the economy with consumption sectors \mathcal{J} , the first-order approximated change in real stochastic discount factor $d\tilde{m} = \log\left(\frac{\tilde{M}_{t+1}}{\tilde{M}_t}\right)$ is

$$d\tilde{m} = - \underbrace{b_e}_{\text{Risk Price of Expenditure}} \cdot d\tilde{e} - \sum_{j \in \mathcal{J}} \underbrace{b_j}_{\text{Risk Price of Price } P_j} \cdot \omega_j \cdot d\tilde{p}_j + o(h). \quad (6)$$

with high-order term $o(h)$. The risk price vector \vec{b} is

$$b_e = \gamma; \quad b_j = -\gamma + \sum_{i \in \mathcal{J}} \eta_{j,i} - \sum_{k \in \mathcal{J}} \omega_k \cdot \sum_{i \in \mathcal{J}} \eta_{k,i}. \quad (7)$$

Notations

- $d\tilde{p}_j$ is change in price P_j adjusted by P_j , $d\tilde{e}$ for real expenditure.

Explanation of Asymmetric Risk Price

- General situation: expenditure changes composition in consumption basket
- Decreased expenditure
⇒ share of necessity commodity in consumption basket goes up
- Asymmetric risk price

$$b_n - b_\ell = \underbrace{\sum_{i \in \mathcal{J}} \eta_{n,i} - \sum_{i \in \mathcal{J}} \eta_{\ell,i}}_{\text{Relative share } \frac{\omega_n}{\omega_\ell} \text{ w.r.t Expenditure}} \cdot \quad (8)$$

Engel Slope

Example

Sketch-Marginal Utility

Representative Consumer

- High price of necessity commodity
⇒ consumer's marginal utility increases more

Cross-section of Returns

Corollary (Euler Equation with Price)

For security k , the excess return $R_{k,t+1}^e$ satisfies

$$\mathbb{E}_t[R_{k,t+1}^e] \approx b_e \cdot \mathbb{E}_t[d\tilde{e}_{t+1} \cdot R_{k,t+1}^e] + \sum_{j \in \mathcal{J}} b_j \cdot \omega_{j,t} \cdot \mathbb{E}_t[d\tilde{p}_{j,t+1} \cdot R_{k,t+1}^e]. \quad (9)$$

- Expected excess return of financial assets is determined by the covariance between excess return and consumption prices.
- Risk price \vec{b} determines the contribution of each covariance term.
 - ▶ Explicitly estimate b_j for price of commodity j .

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Estimation in a Two-sector Economy

- Economy with goods and services, set of sector is $\mathcal{J} = \{g, s\}$.
- The pricing kernel is approximated as

$$\begin{aligned}
 d\tilde{m}_{t+1} \approx & -b_e \cdot \underbrace{(de_{t+1} - dp_{s,t+1})}_{d\bar{e}, \text{ Expenditure adjusted by Price of Services}} \\
 & - b_g \cdot \omega_{g,t} \cdot \underbrace{(dp_{g,t+1} - dp_{s,t+1})}_{d\bar{p}_g, \text{ Relative Price of Goods}},
 \end{aligned} \tag{10}$$

- Sample moment of Euler Equation in risky asset k is

$$g_{\mathcal{T},k} = \mathbb{E}_{\mathcal{T}}[R_{k,t+1}^e + d\tilde{m}_{t+1}(\vec{b}) \cdot R_{k,t+1}^e] \tag{11}$$

- GMM estimates parameters $\vec{b} = (b_e, b_g)$.

Data Description

- Main Data: NIPA Table 2.3.4, Table 2.3.5, 1964-2019 Annual
- Consumption sectors:
 - ▶ good: food grocery, apparel, other non-durable goods
 - ▶ service: food-away, recreation, health care, financial service, and other service
- Price index: price implied by chained quantity index (Fisher Index)

- Financial assets: 30 portfolios sorted by Size, Book-Market, Profitability, Investment, Momentum, Earning-price ratio.

Time-series Factors in Pricing Kernel

- Relative price of goods has weak correlation to consumption expenditure

Table 1: Descriptive Statistic

Panel (A): Time Series - Statistic			
	Mean(<i>pct</i>)	SE(<i>pct</i>)	AR(1)
$d\tilde{e}$	1.27	1.28	0.36
(<i>s.e.</i>)	(0.21)	(0.13)	(0.12)
$d\tilde{p}_g$	-1.33	1.38	0.47
(<i>s.e.</i>)	(0.24)	(0.23)	(0.13)

Panel (B): Correlation		
	$d\tilde{e}$	dc_{nd}
Corr($z, d\tilde{p}_g$)	0.26	-0.17
(<i>s.e.</i>)	(0.18)	(0.17)

Plot

Estimation Outcome

Table 2: Estimation of Pricing Kernel

		Risk Price
Expenditure	b_e	28.80
	$[t]$	[1.95]
Price(Goods)	b_g	-71.29
	$[t]$	[-2.31]
	MAE(%)	0.39
	RMSE(%)	0.44
	J-pval	91.48

t-stat in bracket.

- Asset-pricing equation for expected return

$$\mathbb{E}_t[R_{k,t+1}^e] \approx b_e \cdot \mathbb{E}_t[d\tilde{e}_{t+1} \cdot R_{k,t+1}^e] + b_g \cdot \omega_{g,t} \cdot \mathbb{E}_t[d\tilde{p}_{g,t+1} \cdot R_{k,t+1}^e]. \quad (12)$$

Other Asset Pricing Models

- **CAPM**, excess return of market portfolio
- **FF-5**, Fama-French 5-factor model
- **C-ND**, C-CAPM with nondurable quantity (index)

$$d\tilde{m}_{t+1} \approx -b_c \cdot dc_{nd,t+1}. \quad (13)$$

- **C-D**, nondurable quantity + durable stock

$$d\tilde{m}_{t+1} \approx -b_{nd} \cdot dc_{nd,t+1} \underbrace{-b_{dur} \cdot dc_{dur,t+1}}_{\text{Quantity Change of Durable}}. \quad (14)$$

- **P-ND**, Price-CCAPM in previous estimation
- **P-D**, durable stock affects marginal utility of non-durable expenditure,

$$d\tilde{m} \approx -b_e \cdot d\tilde{e} - b_g \cdot \omega_g \cdot d\tilde{p}_g - b_{dur} \cdot dc_{dur}. \quad (15)$$

- ▶ Simplified linear model P^L -ND, P^L -D: no time-varying share ω_g .

Fitness of Models

- Fitness of model estimation is improved when we use model **P-ND**.

Table 3: Fitness of Asset Pricing Models

	Traded-Factors		Quantity		Price (Linear)		Price	
	CAPM	FF-5	C-ND	C-D	P^L -ND	P^L -D	P-ND	P-D
MAE(%)	1.67	1.20	7.85	1.68	1.15	1.10	0.39	0.27
RMSE(%)	2.32	1.96	8.01	2.15	1.43	1.42	0.44	0.36

- Consumption-CAPM in literature: Simplified Estimation
- Relax Assumption in Formal Estimation: Formal Estimation

Fitness of Models

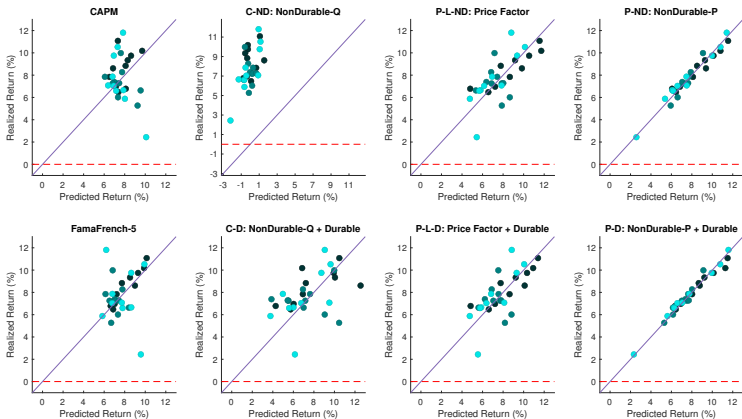


Figure 2: Fitness of Asset Pricing Models

X-axis is Model-Predicted Excess Return. Y-axis is Realized Average Excess Return.

Robustness Check

- Alternative testing assets
 - ▶ Size-BM 25
 - ▶ Industry 30
- Definition of price
 - ▶ Share-weighted price index
 - ▶ Simple-average price index
- Classification of consumption sector

- Long sample during 1935-2019 Subsample
- Sample including 2021-2022 Covid

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Comparing Quantity and Prices

- Detailed prices help accurately measure the consumer's marginal utility
 - ▶ General description of consumer preference
 - ▶ Asymmetric risk prices

- Estimation of parameterized consumer preference
 - ▶ Quantity index (special case of homothetic preference)
 - ★ Improper weights assumed for detailed prices

 - ▶ Quantity of goods and quantity of services (non-homothetic preference)
 - ★ Stone-Geary Preference has inconsistent point estimate
 - ★ Direct utility function is not tractable

Consumption-CAPM is for Special Situation

- Analytical Example: Cobb-Douglas utility function

$$u(C_g, C_s) = \frac{1}{1-\gamma} \cdot (C_g^{\omega_g} \cdot C_s^{1-\omega_g})^{1-\gamma}, \quad (16)$$

- Composite commodity is identical with quantity index,

$$\mathbf{C} = C_g^{\omega_g} \cdot C_s^{1-\omega_g} = \frac{E}{\underbrace{P_g^{\omega_g} \cdot P_s^{1-\omega_g}}_{\text{Consumer Price Index } \mathbf{P}}}. \quad (17)$$

- Consumption-CAPM using (Tornqvist) quantity index,

$$d\tilde{m} = -\gamma \cdot d\mathbf{c}. \quad (18)$$

- Equivalently,

$$d\tilde{m} = -\gamma \cdot [d\mathbf{e} - \sum_{j \in \mathcal{J}} \omega_j \cdot dp_j]. \quad (19)$$

- Equivalence holds for CES and other homothetic preference.

Comparison with Quantity Index

Table 4: Quantity Index

	C-ND	P-ND
b_c	51.16	-
$[t]$	[4.31]	-
b_e	-	28.80
$[t]$	-	[1.95]
b_g	-	-71.29
$[t]$	-	[-2.31]
MAE(%)	0.71	0.39
RMSE(%)	0.87	0.44
J-pval	96.23	91.48

- Model **C-ND** with quantity index

$$d\tilde{m} = -\gamma \cdot d\mathbf{c}. \quad (20)$$

Risk price b_c (risk-aversion γ) is estimated as 51.16.

- Model **P-ND** with price

$$d\tilde{m} = -b_e \cdot d\tilde{e} - b_g \cdot \omega_g \cdot d\tilde{p}_g. \quad (21)$$

Risk price b_e (risk-aversion γ) is estimated as 28.80.

- Model **C-ND** \Rightarrow **P-ND**

$$d\mathbf{c} \approx (de - dp_s) - \omega_g \cdot (dp_g - dp_s). \quad (22)$$

- Fitness is improved

Fisher index

C-CAPM with large γ

Seasonality

Comparing Weights

Using Quantities to Describe Marginal Utility

- Describe consumer's marginal utility using quantities. Plot
- Example: non-separable preference that generalizes (Ait-Sahalia et al., 2004).

$$u(C_g, C_s) = \frac{1}{1-\gamma} \cdot (C_g^{\rho_g} + C_s^{\rho_s})^{\frac{1-\gamma}{\rho_s}}, \quad (23)$$

- $\rho_g > \rho_s$, larger share of goods in low-income state.
- Marginal utility of services is not a simple linear expression using quantities

$$d\tilde{m}^s \approx -\frac{\rho_g}{\rho_s} \cdot [\gamma - (\rho_s - 1)] \cdot \frac{\frac{\omega_g}{\rho_g}}{\frac{\omega_g}{\rho_g} + \frac{\omega_s}{\rho_s}} \cdot dc_g - \{[\gamma - (\rho_s - 1)] \cdot \frac{\frac{\omega_g}{\rho_g}}{\frac{\omega_g}{\rho_g} + \frac{\omega_s}{\rho_s}} + \gamma\} \cdot dc_s. \quad (24)$$

Estimation using Quantities is Inaccurate

- Approximate linear pricing kernel with quantities of Goods & Services

$$d\tilde{m} \approx -b_{c_g} \cdot dc_g - b_{c_s} \cdot dc_s. \quad (25)$$

- Inaccurate point estimate in first stage estimation,

Table 5: Quantities

	Risk Price	
	1st-Stage	2nd-Stage
b_{c_g}	45.04	37.22
$[t]$	[1.09]	[5.66]
b_{c_s}	6.34	10.61
$[t]$	[0.22]	[2.74]
MAE(%)	0.53	
RMSE(%)	0.65	
J-pval		91.31

Stone-Geary Preference

Table 6: Habit Model

	Zero-Habit Sector	
	(1)	(2)
b_{c_g}	182.54	
$[t]$	[2.56]	
b_{c_s}		33.79
$[t]$		[2.70]
b_{p_g}	108.92	-13.12
$[t]$	[1.60]	[-0.81]
	GMM Stats	
MAPE	2.91	0.53
RMSE	4.04	0.64
J-pval	95.91	95.73

- Column (2): Zero-Habit in the sector of services, positive habit X_s in the sector of goods

$$u(C_g, C_s) = \frac{[(C_g - X_g)^{\bar{\omega}_g} \cdot C_s^{1-\bar{\omega}_g}]^{1-\gamma}}{1-\gamma} \quad (26)$$

- pricing kernel is

$$d\tilde{m} \approx -\gamma \cdot dc_s - (1-\gamma) \cdot \bar{\omega}_g \cdot (dp_g - dp_s). \quad (27)$$

- Inaccurate point estimate of parameters
- Column (1): Alternative specification

$$u(C_g, C_s) = \frac{[C_g^{\bar{\omega}_g} \cdot (C_s - X_s)^{1-\bar{\omega}_g}]^{1-\gamma}}{1-\gamma} \quad (28)$$

- Abnormally large point estimate b_{c_g} for γ

Other examples

- Other examples of non-homothetic preference

- ▶ (Muellbauer, 1976): expenditure changes consumption basket when there is price-habit,

$$V(\vec{P}, E) = \frac{1}{1-\gamma} \cdot \left[\frac{E}{v(\vec{P})} \right]^{1-\gamma} + \hat{h}(\vec{P}). \quad (29)$$

with $v(\vec{P}) = P_g^{\bar{\omega}g} \cdot P_s^{1-\bar{\omega}g}$ and price-habit $\hat{h}(\vec{P}) = \frac{\xi}{\epsilon} \cdot \left(\frac{P_g}{P_s} \right)^\epsilon$.

- ▶ (Comin et al., 2021): quantities contribute to utility differently,

$$1 = C_g^\rho \cdot u^{-\rho g} + C_s^\rho \cdot u^{-\rho s}.$$

utility $u(C_g, C_s)$ is solution to a non-linear equation of quantities, generalized CES.

- Marginal utility of services is not a tractable function over quantities.

- Price-model allows for the flexible application for economy of heterogeneous sectors

Extension to Food-Sectors

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Summary

- This paper uses detailed price to describes consumer's marginal utility
 - decomposition uses general indirect utility function
 - suits for multiple types of consumer preference
- Estimation in an economy of goods and services
 - new pricing kernel explains the cross-section of expected return
 - price of goods has negative risk price
 - strong correlation between equity return and relative price

- Detailed consumption prices help measure SDF
 - ▶ theoretical prediction: price of necessity commodity has more negative risk price
 - ▶ empirical examination: asymmetric risk prices for different sectors

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Decomposition (a)

- Roy Identity (Shephard's lemma)

$$\omega_j = - \frac{\mathcal{D}_j V(\vec{P}, E) \cdot P_j}{\mathcal{D}_E V(\vec{P}, E) \cdot E}$$

- $\mathcal{D}_j V(\vec{P}, E)$ is the first-order partial derivative to price P_j .

return

Decomposition (b)

- Indirect Utility Function is **H.D.0** (Homogeneous of Degree Zero)

$$\mathcal{D}_E V(\vec{P}, E) \cdot E = - \sum_{j \in \mathcal{J}} \mathcal{D}_j V(\vec{P}, E) \cdot P_j.$$

- Replace the right-hand-side

⇒ Marginal Utility of Expenditure for utility-flow is decomposed as

$$\begin{aligned} d \log \mathcal{D}_E V(\vec{P}, E) &= \sum_{j \in \mathcal{J}} \omega_j \cdot (dp_j - de) \\ &+ \sum_{j \in \mathcal{J}} \sum_{k \in \mathcal{J}} \omega_k \cdot \left[\frac{\mathcal{D}_{k,j} V(\vec{P}, E)}{\mathcal{D}_k V(\vec{P}, E)} \cdot \frac{P_j}{E} \right] \cdot (dp_j - de) + o(h). \end{aligned}$$

return

Risk Price for Expenditure

- Risk price for total consumption expenditure,

$$b_e = \underbrace{\gamma}_{\text{Relative Risk-aversion Coefficient}} . \quad (35)$$

- Expenditure share ω captures the quantitative importance of sector.

$$b_e = - \sum_{j \in \mathcal{J}} \omega_j \cdot \underbrace{b_j}_{\text{Risk Price for Price } P_j} . \quad (36)$$

- ▶ Same change in price \vec{P} and expenditure $E \Rightarrow$ utility is the same.

Shares in Consumption Basket

- Composition of consumption basket: $\omega_j = \frac{P_j \cdot C_j}{E}$, for each sector j
- Share elasticity \Rightarrow adjustment of shares to prices and expenditure

Lemma

Given consumption sectors n and ℓ , change in the relative share $S_{n,\ell} = \frac{\omega_n}{\omega_\ell}$ can be decomposed into the price effect and the expenditure effect,

$$\begin{aligned}
 ds_{n,\ell} = & (1 - \eta_{n,n} + \eta_{\ell,n}) \cdot dp_n - (1 - \eta_{\ell,\ell} + \eta_{n,\ell}) \cdot dp_\ell - \sum_{i \neq n,\ell} (\eta_{n,i} - \eta_{\ell,i}) \cdot dp_i \\
 & + \underbrace{\sum_{i \in \mathcal{J}} (\eta_{n,i} - \eta_{\ell,i}) \cdot de}_{\text{expenditure effect}} + o(h). \tag{37}
 \end{aligned}$$

The $ds_{n,\ell}$ is the log-growth of relative share between sector n and ℓ . The term $o(h)$ is a higher-order term.

Special Situation of Symmetric Risk Price

- Example with Constant Elasticity of Substitution

$$u(\vec{C}) = \frac{1}{1-\gamma} \cdot (C_1^\rho + C_2^\rho \cdots + C_J^\rho)^{\frac{1-\gamma}{\rho}}, \quad (38)$$

- No expenditure-effect in the relative share $S_{k,j} = \frac{\omega_k}{\omega_j}$ for all pairs (k, j) ,

$$ds_{k,j} = \frac{\rho}{\rho-1} \cdot dp_k - \frac{\rho}{\rho-1} \cdot dp_j, \quad (39)$$

- Matrix of share elasticity,

$$\eta = \left(\gamma + \frac{1}{\rho-1} \right) \cdot \begin{bmatrix} 1 & 0 & \cdots & 0 \\ 0 & 1 & \cdots & 0 \\ \vdots & \vdots & \ddots & \vdots \\ 0 & 0 & \cdots & 1 \end{bmatrix}. \quad (40)$$

return

Special Situation of Symmetric Risk Price

- Example with Constant Elasticity of Substitution,

$$u(\vec{C}) = \frac{1}{1-\gamma} \cdot (C_1^\rho + C_2^\rho \dots + C_J^\rho)^{\frac{1-\gamma}{\rho}}. \quad (41)$$

- Use the CPI as price of numeraire
- Symmetric risk price across commodities $b_j = \gamma$,

$$d\tilde{m} = -\gamma \cdot [de - \underbrace{\sum_{j \in \mathcal{J}} \omega_j \cdot dp_j}_{\text{variation in CPI}}] \quad (42)$$

- As if we consider the single-sector economy with composite commodity $(\sum_{j \in \mathcal{J}} C_j^\rho)^{\frac{1}{\rho}}$

return

Using Quantities to Describe Marginal Utility

- It is difficult to describe consumer's marginal utility using quantities.

Plot

- Example: non-separable preference similar with (1).

$$u(C_g, C_s) = \frac{1}{1-\gamma} \cdot (C_g^{\rho_g} + C_s^{\rho_s})^{\frac{1-\gamma}{\rho_s}}, \quad (43)$$

$\rho_g > \rho_s$: larger share of goods in low-income state.

- Marginal utility of services: no simple linear expression using quantities

$$d\tilde{m}^s \approx -\frac{\rho_g}{\rho_s} \cdot [\gamma - (\rho_s - 1)] \cdot \frac{\frac{\omega_g}{\rho_g}}{\frac{\omega_g}{\rho_g} + \frac{\omega_s}{\rho_s}} \cdot dc_g - \{[\gamma - (\rho_s - 1)] \cdot \frac{\frac{\omega_g}{\rho_g}}{\frac{\omega_g}{\rho_g} + \frac{\omega_s}{\rho_s}} + \gamma\} \cdot dc_s. \quad (44)$$

- $\frac{C_g^{\rho_g}}{C_g^{\rho_g} + C_s^{\rho_s}}$ is reduced as expression of shares $\frac{\frac{\omega_g}{\rho_g}}{\frac{\omega_g}{\rho_g} + \frac{\omega_s}{\rho_s}}$.

Derive Marginal Utility using Quantities: CES

- Example: Constant Elasticity of Substitution (CES).

$$u(C_g, C_s) = \frac{1}{1 - \gamma} \cdot (C_g^\rho + C_s^\rho)^{\frac{1-\gamma}{\rho}}, \quad (45)$$

- Marginal utility of quantity in services,

$$d\tilde{m}^s \approx -\gamma \cdot \underbrace{(\omega_g \cdot dc_g + \omega_s \cdot dc_s)}_{\text{weighted change in quantities}} - \underbrace{\omega_g \cdot (\rho - 1) \cdot (dc_g - dc_s)}_{\text{CPI v.s. } P_s}. \quad (46)$$

- Substitute $C_g = \frac{\omega_g \cdot E}{P_g}$, the real pricing kernel (numeraire price as CPI) is,

$$d\tilde{m} = -\gamma \cdot [de - d \log(\mathbf{P})]. \quad (47)$$

Equivalent Pricing Kernel using Quantities

- Analytical Example: Cobb-Douglas utility function

$$u(C_g, C_s) = \frac{1}{1-\gamma} \cdot (C_g^{\omega_g} \cdot C_s^{1-\omega_g})^{1-\gamma}, \quad (48)$$

- Composite commodity is,

$$\mathbf{C} = C_g^{\omega_g} \cdot C_s^{1-\omega_g}. \quad (49)$$

- Consumption-CAPM,

$$d\tilde{m} = -\gamma \cdot d\mathbf{c}. \quad (50)$$

- Equivalent pricing kernel using quantities,

$$d\tilde{m} = -\gamma \cdot \left[\sum_{j \in \mathcal{J}} \omega_j \cdot dc_j \right]. \quad (51)$$

- Other homothetic preference: pricing kernel has the same approximated variation

Chained quantity index

- Chained quantity index is similar with the (Tornqvist) quantity index.
- Change of chained quantity index is

$$\frac{E_{g,t+1} \cdot \frac{P_{g,t_0}}{P_{g,t+1}} + E_{s,t+1} \cdot \frac{P_{s,t_0}}{P_{s,t+1}}}{E_{g,t} \cdot \frac{P_{g,t_0}}{P_{g,t}} + E_{s,t} \cdot \frac{P_{s,t_0}}{P_{s,t}}} = \sum_{j \in \{g,s\}} \frac{E_{j,t} \cdot \frac{P_{j,t_0}}{P_{j,t}}}{E_{g,t} \cdot \frac{P_{g,t_0}}{P_{g,t}} + E_{s,t} \cdot \frac{P_{s,t_0}}{P_{s,t}}} \cdot \underbrace{\frac{E_{j,t+1}/P_{j,t+1}}{E_{j,t}/P_{j,t}}}_{\text{variation of quantities}} \quad (52)$$

Prices are normalized as 1 in bench-year t_0 .

- Weight for quantities,

- Chained quantity index: price-adjusted expenditure $\frac{E_{j,t} \cdot \frac{P_{j,t_0}}{P_{j,t}}}{E_{g,t} \cdot \frac{P_{g,t_0}}{P_{g,t}} + E_{s,t} \cdot \frac{P_{s,t_0}}{P_{s,t}}}$
- (Tornqvist) quantity index: nominal expenditure $\frac{E_{j,t}}{E_{g,t} + E_{s,t}}$.

- Chained quantity index: easy comparison to bench-year t_0 .

[Return to Example](#)

[Return to Tornqvist index](#)

Indirect Utility Function - Durable

- suppose the durable stock K affects the utility flow

$$u = u(\vec{C}, K).$$

the indirect utility function is

$$V(\vec{P}, E; K) = \max_{\vec{C} \in \mathcal{X}} u(C_1, C_2, \dots, C_I; K)$$

$$s.t. \quad \sum_{i \in \mathcal{I}} P_i \cdot C_i \leq E.$$

Marginal utility of nondurable expenditure changes with the state variable of durable stock K .

return

Cross-section of Risk Exposure

- Value and small firms have larger risk exposure to relative price of goods.

Table 16: Distribution of Risk Exposure

BM	Estimation Outcomes in 1st Step				
	Growth	2	3	4	Value
β_e	-1.63	-1.30	0.17	0.81	-0.09
$[t]$	[-0.71]	[-0.64]	[0.08]	[0.36]	[-0.03]
β_g	-3.46	-4.83	-5.22	-5.72	-7.07
$[t]$	[-1.59]	[-2.51]	[-2.64]	[-2.66]	[-2.76]
μ	6.78	6.97	7.84	8.61	11.08
σ	19.47	16.96	16.37	18.48	20.72
Size	Small	2	3	4	Big
β_e	-2.58	-2.22	-2.29	-1.51	-0.48
$[t]$	[-0.77]	[-0.80]	[-0.91]	[-0.66]	[-0.23]
β_g	-7.99	-7.16	-6.34	-5.24	-4.16
$[t]$	[-2.51]	[-2.73]	[-2.65]	[-2.40]	[-2.08]
μ	10.18	9.75	9.34	8.84	6.48
σ	28.53	22.83	20.69	19.24	17.06

Cross-section of Risk Exposure: Industry portfolios

- Service such as Meals (Restaurant) and Games (Recreation) have larger risk exposure to relative price of goods.
- Merchandise commodities with weaker risk exposure.

Table 17: Distribution of Risk Exposure

Estimation Outcomes in 1st Step						
	Meals	Games	Fin	Carry	Autos	ElcEq
β_e	-2.14	-1.88	0.39	-0.71	-5.61	-1.57
$[t]$	[-0.60]	[-0.60]	[0.15]	[-0.22]	[-2.01]	[-0.55]
β_g	-7.84	-7.79	-7.46	-7.37	-7.00	-6.95
$[t]$	[-2.32]	[-2.63]	[-2.95]	[-2.40]	[-2.64]	[-2.54]
	Beer	Food	FabPr	Oil	Steel	Paper
β_e	-1.16	-1.46	-0.22	1.93	2.16	-1.33
$[t]$	[-0.41]	[-0.61]	[-0.10]	[0.87]	[1.00]	[-0.70]
β_g	-4.97	-4.84	-3.91	-3.59	-3.54	-3.42
$[t]$	[-1.86]	[-2.14]	[-1.82]	[-1.70]	[-1.72]	[-1.90]

return

Inferred Risk Premium

- 2nd step estimation: negative risk premium $\lambda_g = -1.64\%$.

Table 18: Risk Premium

	Risk Premium	
λ_e	0.54	0.65
$[t]$	[1.26]	[1.55]
λ_g	-1.64	-1.11
$[t]$	[-3.91]	[-2.05]
α	-	2.90
$[t]$	-	[0.93]
OLS- R^2	0.43	
GLS- R^2	0.15	
COLS- R^2		0.53
CGLS- R^2		0.15

t-stat in bracket.

Representative Consumer in Generalized Economy

- Multiple consumers with preference $V(\vec{P}, E)$.
- In equilibrium, we observe the consumer's expenditure distribution $\{E^{(n),*}\}$.
- Equilibrium-implied Negishi Weight (Welfare Weight) is constructed period-by-period as $\alpha^*(n) = \frac{\mathcal{D}_E V(\vec{P}, E^{(1),*})}{\mathcal{D}_E V(\vec{P}, E^{(n),*})}$ with consumer (1) as the unconstrained financial market investor.
- Construct the representative consumer's IDU implied by the equilibrium,

$$\begin{aligned}
 V(\vec{P}, \mathbf{E}; \alpha^*) &\equiv \max_E \frac{1}{N} \cdot \sum_{n \in \mathcal{N}} \alpha^*(n) \cdot V(\vec{P}, E(n)) \\
 \text{s.t.} \quad &\frac{1}{N} \cdot \sum_{n \in \mathcal{N}} E(n) \leq \mathbf{E}.
 \end{aligned} \tag{62}$$

- Stationary welfare weights $\alpha^* \Rightarrow$ Time-invariant representative consumer
- Change of individual consumer's marginal utility is identical with representative consumer.
- Decomposition of SDF uses $V(\vec{P}, \mathbf{E}; \alpha^*)$. [return](#)

Representative Consumer: Analytical Example

- Individual consumer has identical indirect utility function,

$$V(\vec{P}, E(n)) = \frac{1}{1-\gamma} \cdot \left[\frac{E(n)}{v(\vec{P})} \right]^{1-\gamma} + \hat{h}(\vec{P}). \quad (63)$$

- Stationary welfare weights $\{\alpha^*(n)\}_n$
- Representative consumer has different preference

$$V(\vec{P}, \mathbf{E}; \alpha^*) = \frac{1}{1-\gamma} \cdot \left[\frac{\mathbf{E}}{v(\vec{P})} \right]^{1-\gamma} + \frac{1}{\Phi(\alpha^*)} \cdot \hat{h}(\vec{P}). \quad (64)$$

with multiplier coefficient as

$$\Phi(\alpha^*) = \left[\sum_{n \in \mathcal{N}} \alpha^*(n)^{\frac{1}{\gamma}} \right]^\gamma \cdot \sum_{n \in \mathcal{N}} \frac{1}{\alpha^*(n)}.$$

- Price-CCAPM: SDF is derived using $V(\vec{P}, \mathbf{E}; \alpha^*)$ [return](#)
- Caveat: we cannot use per-capita expenditure \mathbf{E} and individual consumer's function to calculate the SDF.
- Special case of $\hat{h}(\vec{P}) = 0$: collective preference identical with individual

Pricing Kernel in a Four-sector Economy

- Price-CCAPM can be extended for multiple sectors.
 - ▶ Detailed prices better capture the risk exposure across equity assets.
- 4 sectors: food goods, non-food goods, food services, non-food services
 - ▶ Product-level data: NIPA Table 2.4.4, 2.4.5.
 - ▶ Estimates $(b_{gf}, b_{gn}, b_{sf}, b_e)$ in extended pricing kernel,

$$\begin{aligned}
 d\tilde{m} \approx & -b_{gf} \cdot \omega_{gf} \cdot \underbrace{(dp_{gf} - dp_{sn})}_{\text{Food Goods}} - b_{gn} \cdot \omega_{gn} \cdot \underbrace{(dp_{gn} - dp_{sn})}_{\text{Non-Food Goods}} \\
 & - b_{sf} \cdot \omega_{sf} \cdot \underbrace{(dp_{sf} - dp_{sn})}_{\text{Food Services}} - b_e \cdot (de - dp_{sn}).
 \end{aligned} \tag{65}$$

with non-food services as the numeraire.

Estimation in a Four-sector Economy

Table 19: Detailed Consumption Sectors

		Risk Price
Expenditure	b_e [t]	14.70 [1.74]
Prices:		
Food Goods	b_{gf} [t]	-78.10 [-2.60]
Non-Food Goods	b_{gn} [t]	-88.46 [-2.44]
Food Services	b_{sf} [t]	302.37 [2.02]
	MAE(%)	0.18
	RMSE(%)	0.21
	J-pval	88.08

Plot

- Estimated risk-aversion is 14.70
 - ▶ Prices \Rightarrow variation in SDF
- Goods: similar risk price.
- Food goods and services
 - ▶ Grocery is necessity.
 - ▶ Dining service is luxury.
- Fitness of estimation is improved.

[Return to Summary](#)

Infer SDF with Aggregate Outcome

- Generalization: observed representative consumer is time-varying, when financial market is incomplete due to borrowing constraints or transaction restriction.
- **Fundamental Shocks:**
 - the fluctuation of consumption price is observed,
 - the welfare redistribution across consumers simultaneously occurs.
- Time-varying representative consumer \Rightarrow excessive risk price in consumption prices.

Time-varying Representative Consumer

- **Intuition:** decomposing the variation from (\vec{P}, \mathbf{E}) and the welfare weights α^* .
 - ▶ High fitness in estimation suggests high correlation between prices \vec{P} and welfare weights α^* .

Corollary (Time-varying Representative Consumer's SDF)

Given the effective Negishi-weight distribution $\{\alpha(n)\}_n$ along the equilibrium path, the change in real marginal utility of expenditure for the representative consumer approximately equals

$$\begin{aligned}
 d\tilde{m} = & - \underbrace{\sum_{j \in \mathcal{J}} b_j(\alpha) \cdot \omega_j \cdot (dp_j - dp_J) - b_e(\alpha) \cdot (de - dp_J)}_{\text{Direct Channel}} \\
 & + \underbrace{\frac{1}{N} \cdot \sum_n s(n) \cdot d \log[\alpha(n)]}_{\text{Indirect Channel}} + o(\hat{h}).
 \end{aligned} \tag{66}$$

where $d\alpha$ is the directional derivative of welfare weight, $\vec{\omega}$ is the aggregate expenditure share, \mathbf{e} is the (log) aggregate total consumption expenditure, and the vector $b(\alpha)$ is in similar construction with stationary representative consumer. The expenditure-ratio $s(n)$ is the ratio of consumer (n) 's -expenditure and aggregate-expenditure.

Explanation from Classical Asset Pricing Theories

- Limited stock market participation

- ▶ Fitness improvement: high prices also increases stockholder's marginal utility
- ▶ Point estimates (NIPA): b_e is over-estimated, b_g is **under-estimated**.

⇒ Empirical challenge in observing the unconstrained consumer.

- Path-dependent preference and long-run-risk

- ▶ Point estimates: high price of goods predicts low quantities growth in the long-run ⇒ large $|b_g|$.

⇒ No direct empirical evidence.