

Ariel Rubinstein

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Homepage	https://arielrubinstein.tau.ac.il/
Birth	Jerusalem 13/4/1951
Citizenship	Israel

Education::

[The Hebrew University](#), 1972-1979:

1974: B.Sc. Mathematics, Economics and Statistics
 1975: M.A. Economics (supervisor: Menahem Yaari)
 1976: M.Sc Mathematics (supervisor: Bezalel Peleg)
 1979: Ph.D. Economics (supervisor: Menahem Yaari)

Permanent Employment:

[The Hebrew University](#) ([Department of Economics](#)):

Senior Lecturer, October 1981
 Associate Professor, October 1984
 Professor, October 1986-March 1990.

[Tel Aviv University](#) ([Department of Economics](#)):

Professor, April 1990 - September 2019
 Salzberg Chair, May 1990- September 2019
 Chairperson, July 1991-May 1993.

[Princeton University](#) ([Department of Economics](#)):

Lecturer in Rank of Professor, 1991-2004

[New York University](#) ([Department of Economics](#))

Professor, September 2004-

Honors:

[Rothschild Fellow](#): 1979

Fellow of [The Econometric Society](#): 1985 (executive committee 1994-7)
 Foreign honorary member of [The American Academy of Arts and Sciences](#): 1994
 Foreign honorary member of [The American Economic Association](#): 1995
 Fellow of [The Israeli Academy of Sciences](#): 1995

The Michael Bruno memorial award: 2000

[Israel Prize](#): 2002

[Doctor Honorees Causa](#) of Tilburg University: 2002

Honorary Fellow, [Nuffield College](#), Oxford: 2002

President of [The Econometric Society](#): 2004 ([presidential report](#))

Member, [European Academy of Sciences and Arts](#): 2004

[Nemmers Prize](#), Northwestern University: 2004

Fellow, [European Economic Association](#): 2004

The [EMET Prize](#): 2006

Elected Corresponding Fellow of the [British Academy](#): 2007

[Rothschild Prize](#): 2010

[Economic Theory Fellow](#): 2011

[Fue diversity Prize](#): 2012

Member, [Academia Europaea](#): 2012

Fellow of the [Game Theory Society](#): 2017

[Clarivate Analytics Citation Laureate](#): 2019

Editorships:

[Econometrica](#): Associate Editor, 1984-1992.

[Journal of Economic Theory](#): Associate Editor, 1986-1994.

[Review of Economic Studies](#): Member of editorial board, 1987-1988; Foreign Editor, 1988-1992

[Games and Economic Behavior](#): Associate Editor, 1988-2002 ([A letter of resignation from the GT Society](#))

[Review of Economic Design](#): Member of editorial board, 1993-2007. Advisory Board, 2015-

[Mathematics of Social Sciences](#): Associate editor, 1993-2001

[International Journal of Game Theory](#): Member of editorial board, 1995-2000

[NAJ Economics](#): Member of editorial board, 2001-2007

[AEJ Micro](#): Board of Editors, 2010-2016

[Journal of European Economic Association](#): Advisory Committee, 2003-

[Theoretical Economics](#): Executive Board, 2005- 2009, Associate editor, 2010-

[Economics and Philosophy](#): Member of editorial board, 1994-2014, 2016-

Named Lectures:

1. The [Pazner Lecture](#), Tel-Aviv, 1982.
2. The Walras-Bowley Lecture, The Econometric Society Meeting, Minnesota, 1988.
3. Hooker Lectures, [McMaster University](#), Canada, 1992.
4. The [CORE Lectures](#), Louvain-La-Neuve, 1995.
5. The Churchill Lecture, Cambridge, 1996.
6. The Pareto Lecture, Alicante, 1996.
7. [The Zeuthen Lecture](#), Copenhagen, 1996.
8. [The Schwartz Lecture](#), Northwestern University, 1998. (see the lecture [pdf](#))
9. The Schumpeter Lecturer, EEA. Bolzano, 2000.
10. [Katzir Lecture](#), Tel Aviv University, 2003.
11. [Woodward Lecture](#), University of British Columbia, Vancouver, 2003.
12. [Presidential Address](#), [The Econometric Society](#), Providence USA, Melbourne Australia, and Madrid Spain, 2004.
13. The Economic Journal Lecture, Nottingham, 2005.
14. [The Nemmers Lecture](#), Northwestern, 2005.
15. [The McKenzie Lecture](#), Rochester, 2006.
16. [The Rosenthal Lecture](#), Boston University, 2008. 
17. The Douglas North Honorary Lecture, Washington University in St. Louis, 2008. 
18. [The Zvi Griliches Memorial Lectures](#), New Economic School, Moscow, 2012. 
19. Böhm-Bawerk-Lecture, University of Innsbruck, 2016.
20. [Hahn Lecture](#), University of Siena, 2019.
21. [Patinkin Lecture](#), The Hebrew University of Jerusalem, 2019.
22. [Catedra Currie Lecture](#), Universidad Nacional de Colombia, 2019. 
23. [George Staller Lecture](#), Cornell, 2019. 
24. [Marshall Lectures](#), Cambridge Univeristy, 2022.
25. [Morgenstern Lecture](#), Beijing, GAMES 2024..

Other Special Lectures:

1. Fifth World Congress of the Econometric Society, MIT, 1985.
2. The XIV Simposio De Analysis Economico, Barcelona, 1989.
3. International Conference in Game Theory, Florence, 1991.
4. Political Economy Lecture Series Harvard University, Harvard, 1991, 2000, 2004.
5. The European Econometric Society, Maastricht, 1994.
6. [The 11 th International Congress of Logic, Methodology and Philosophy of Science](#), Cracow, 1999.
7. International Meeting of the Economic Science Association, New York , 2000
8. [The Southeast Theory and International Conference](#), Rice, 2000.
9. [Centre interuniversitaire de recherche en économie quantitative](#), Montreal, 2000
10. The Italian-Spanish Meeting of Game Theory and Applications (SING 1), Ischia, 2001.
11. [The XVIII Latin American Meetings of the Econometric Society](#), Buenos Aires, 2001.
12. Association for Computational Linguistics, [ACL](#), Sapporo, Japan, 2003.
13. [Moscow High School of Economics](#) 10-Year Anniversary Celebration, Moscow, 2007.
14. [Spring Meeting of Young Economists](#), Hamburg, 2007.
15. Inauguration ceremony of the [Bonn Graduate School of Economics](#), Bonn, 2007.
16. [International Society for New Institutional Economics](#), 11th Annual Conference, Reykjavik, 2007.
17. Communication in Games and Experiments, Lund, 2007.
18. [Neuroeconomics: Hype or Hope?](#), Rotterdam, 2008.
19. Colloquium “Collective choice and economic design” in honor of Frans Spinnewyn, Leuven, 2009.
20. [Asian Meeting of the Econometric Society](#) (Plenary Lecture), Seoul, Korea, 2011.
21. Golden Jubilee Conference of the Indian Econometric Society (TIES) & Valedictory Celebrations of IGIDR Silver Jubilee Year, (Inaugural Address), Mumbai, 2013.
22. [SING 10](#) (Invited Speaker), Krakow, 2014.
23. [44th Australian Conference of Economists \(ACE2015\)](#), (Keynote speaker), Brisbane, Australia, 2015.
24. [Conference Honoring Hugo Sonnenschein](#), (Panel on the Role of Economic Theory) University of Chicago, Chicago, 2015. (img)
25. [11th Annual Conference on Economic Growth and Development](#), (Keynote speaker) , New Delhi, 2015. (img)
26. The 2016 Asian Meeting of the Econometric Society (AMES2016), (Keynote speaker), Kyoto, 2016.
27. [The "Young" Workshop on Economics and Computation \(YoungEC17\)](#), (Keynote speaker), Tel Aviv, 2016. (img)
28. [16e Journées Louis-André Gérard-Varet](#) (Keynote speaker), Aix-en-Provence, 2017.
29. [Memorial conference for Reinhard Selten](#), Bonn, 2017.
30. Chine Game Theory and Mechanism Design , Hangzhou, School of Economics Zhejiang University, Center for Research of Private Economy, Hangzhou, 2017.
31. [Tsinghua Conference on Behavioral, Experimental and Theoretical Economics](#), Beijing, 2017.
32. [Foundations of Utility and Risk 2018 - FUR Conference](#) , York, 2018.
33. [Warsaw International Economic Meeting \(WIEM 2018\)](#), Warsaw, 2018.
34. [EMS Distinguished Lecture](#), Dublin, 2022.
35. Tallinn: Evolving Challanges in European Economics: (Keynote Lecture), Talinn, 2022.
36. [16th CSEF-IGIER Symposium on Economics and Institutions](#) (Keynote Lecture), Capri, 2022.
37. [4th Annual Economics Conference, Ahmedabad Univeristy](#) (Plenary lecture), Ahmedabad, 2023.
38. [The 2023 Asian Meeting of the Econometric Society \(AMES 2023\)](#), (Plenary lecture), Mumbai, 2023.
38. [Eminent Speakers Lecture](#), Asoka University, 2024.

Visiting Positions

- [Nuffield College](#) (Research Fellow), Oxford, 1979/80.
[Bell Laboratorie - Murray Hill](#) (visitor), 1980/1.
[Math. Sciences Research Ins. Berkeley](#), (member) , Fall 1985.
[London School of Economics](#), 1986-9.
[Princeton University](#) (visiting professor), Fall 1987.
[University of Chicago](#) (visiting professor), Fall 1988.
[University of Pennsylvania](#) (visiting professor), Fall 1989.
[Columbia University](#) (Olin Fellow), Fall 1990.
[New York University](#), Spring 1996.
[Russell-Sage Foundation](#) (Fellow), 1996/7.
[New York University](#), Fall 2003.

Short Visits:

1980 IMSSS, Stanford University
1982 [C.V.Starr Center for Applied Economics](#), New York University
1983 Institute for International Economic Studies, University of Stockholm
1983 [Department of Economics](#), New York University
1984 [Department of Economics](#), University of Pennsylvania
1984 Ecole Des Hautes en Sciences Sociales, Paris
1985 Department of Economics, The University of Western Ontario
1985 IMSSS, Stanford University
1986 IMSSS, Stanford University
1987 Institute for International Economic Studies, University of Stockholm
1988 G.R.E.Q.E., Aix-Marseille
1988 Department of Economics, The University of Western Ontario
1989 [European University](#), Florence
1989 [Bank of Spain](#), Madrid
1990 [Department of Economics](#), Northwestern University
1992 [Department of Economics](#), McMaster University
1994 [Department of Economics](#), University of Oslo
1995 Department of Economics, Paris X
1996 [C.O.R.E.](#), Louvain-La-Neuve.
1996 [Institute of Economics](#), University of Copenhagen
1997 Netherlands Network of Economics
1998 [Stockholm School of Economics](#), Stockholm
1999 [Department of Economics](#), New York University
2000 [Department of Economics](#), Toronto University
2013,4,5,6,7,8 [Summer School of Econometric Society in Seoul, Seoul, Tokyo, Kyoto, Seoul, Singapore](#)
2013,4 [Department of Economics](#), Warwick University

Political Activities:

1969- 1971: Israeli Defense Forces (3 years of compulsory service)
1977- 1978: The Movement for Different Zionism (founding document [1](#), [2](#))
March 1978: The "Officers Letter" and [Peace Now](#)
1981-1982: Peace Now

List of Publications:

Books

1. *Bargaining and Markets*, with [Martin Osborne](#), Academic Press, 1990. [Free Download](#)
 - [The book page](#) (corrections and updates)
2. *A Course in Game Theory*, with [Martin Osborne](#), MIT Press, 1994. [Free Download](#)
 - [The book page](#) (containing: table of contents, corrections and updates,
 - Chinese translation, China Social Sciences Publishing House, 2000.
3. *Modeling Bounded Rationality*, MIT Press, 1998. [Free Download](#)
 - Chinese translation, China Renmin University, 2004.
 - Japanese translation, Kyoritsu Shuppan, 2008.
4. *Economics and Language*, Cambridge University Press, 2000. [Free Download](#)

- [The book page](#)
- [CUP book page](#)
- Chapter 5 was translated to French and published in *Critique Economique* N°10. Printemps été, 2003. [pdf](#)
- Chinese translation, Shanghai University of Finance & Economics Press, 2004.

5. *Lecture Notes in Microeconomics (modeling the economic agent)*, Princeton University Press, 2005.

[Free Download](#)

(2nd edition, 2012)

- Chinese translation, Shanghai People's Publishing House, 2007.

6. Agadot Hakalkala (Heb.), Kineret, Zemorah-Bitan, 2009.

- [Economic Fables](#) (Eng.), Open Book Publishers, 2012. [Free Download](#)
- Economic Fables (Jap.), Toyo Keisai Inc., 2016.
- Economic Fables (Chinese.), Guangxi Normal University Press, 2019.

7. *Models of Microeconomic Theory*, with [Martin Osborne](#), Open Book Publishers, 2020. [Free Download](#). (2nd edition, 2023)

8. *No Prices No Games ! (four economic models)*, with Michael Richter, Open Book Publishers, 2024.

[Free Download](#)

(2nd edition, 2024)

Edited Books

1. *Game Theory in Economics* (editor), Edward Elgar 1990. [My sincere opinion about buying this book](#)

2. *Models of Bounded Rationality and Mechanism Design*, with Jacob Glazer, 2016. *World Scientific Series in Economic Theory: Volume 7*.

Articles

1. *A note About the "Nowhere Denseness" of Societies Having an Equilibrium under Majority Rule.* *Econometrica* 47 (1979), 511-514. [pdf](#)
2. *False Probabilistic Arguments vs. Faulty Intuition.* *Israel Law Review* 14 (1979), 247-254. [pdf](#)
3. *Equilibrium in Supergames with the Overtaking Criterion.* *Journal of Economic Theory* 21 (1979), 1-9. [pdf](#)
4. *An Optimal Policy for Offenses that May Have Been Committed By Accident in Applied Game Theory*, ed. by S Brams, A Schotter and G Schwodiauer, Wurzberg: Physica-Verlag (1979), 406-413. [pdf](#)
5. *A Note on the Duty of Disclosure.* *Economics Letters* 4 (1979), 7-11. [pdf](#)
6. *Ranking the Participants in a Tournament.* *SIAM Journal of Applied Mathematics* 38 (1980), 108-111. [pdf](#)
7. *Strong Perfect Equilibrium in Supergames.* *International Journal of Game Theory* 9 (1980), 1-12. [pdf](#)
8. *Stability of Decision Under Majority Rule.* *Journal of Economic Theory* 23 (1980), 150-159. [pdf](#)
9. *On An Anomaly of the Deterrent Effect of Punishment.* *Economics Letters* 6 (1980), 89-94. [pdf](#)
10. *A Further Characterization of the Scores Method for Multi-Round Tournaments and Social Theory*, with Shmuel Nitzan. *Public Choice* 36 (1981), 153-158. [pdf](#)
11. *Perfect Equilibrium in a Bargaining Model.* *Econometrica* 50 (1982), 97-110. [pdf](#)

12. Time Preference, with Peter Fishburn. *International Economic Review* 23 (1982), 677-694. [pdf](#)
13. Repeated Insurance Contracts and Moral Hazard, with Menahem Yaari. *Journal of Economic Theory* 30 (1983), 74-97. [pdf](#)
14. The Reasonable Man - A Social Choice Approach. *Theory and Decision* 15 (1983), 151-159. [pdf](#)
15. Repeated Two Players Game with Ruin, with Robert Rosenthal. *International Journal of Game Theory* 14 (1984), 155-177. [pdf](#)
16. The Single Profile Analogies to Multi Profile Theorems: Mathematical Logic's Approach. *International Economic Review* 25 (1984), 719-730. [pdf](#)
17. Choice of Conjectures in a Bargaining Game with Incomplete Information, in *Game Theoretic Models of Bargaining* ed by A.Roth, Cambridge University Press (1985), 99-114. [pdf](#)
18. A Bargaining Model with Incomplete Information about Time Preferences. *Econometrica* 53 (1985), 1151-1172. [pdf](#)
19. Equilibrium in a Market with Sequential Bargaining, with Asher Wolinsky. *Econometrica* 53 (1985), 1133-1150. [pdf](#) (see [Rubinstein and Wolinsky \(2004\)](#))
20. Algebraic Aggregation Theory, with Peter Fishburn. *Journal of Economic Theory* 38 (1986), 63-77. [pdf](#)
21. Finite Automata Play the Repeated Prisoner's Dilemma. *Journal of Economic Theory* 39 (1986), 83-96. [pdf](#)
22. A Sequential Concession Game with Asymmetric Information, with Janusz Ordover, *Quarterly Journal of Economics* 101 (1986), 879-888. [pdf](#)
23. Aggregation of Equivalence Relations, with P.C.Fishburn, *Journal of Classification* 3 (1986), 61-65. [pdf](#)
24. The Nash Bargaining Solution in Economic Modeling, with Ken Binmore and Asher Wolinsky, *The Rand Journal of Economics* 17 (1986), 176-188. [pdf](#)
25. A Sequential Strategic Theory of Bargaining, in *Advances in Economic Theory*, ed. by T Bewley, Cambridge Press (1987), 197-224. [pdf](#)
26. Middlemen, with Asher Wolinsky, *Quarterly Journal of Economics*, 102 (1987), 581-594. [pdf](#)
27. The Complexity of Strategies and the Resolution of Conflict: An Introduction, in *Global Macroeconomics: Policy Conflict and Cooperation*, Bryant and Portes (editors), MacMillan Press (1987), 17-32. [pdf](#)
28. Similarity and Decision-Making Under Risk, *Journal of Economic Theory*, 46 (1988), 145-153. [pdf](#)
29. The Structure of Nash Equilibrium in Repeated Games with Finite Automata, with Dilip Abreu, *Econometrica* 56 (1988), 1259-1282. [pdf](#) (see also [Abreu-Rubinstein \(1993\)](#), [Abreu-Rubinstein \(2014\)](#))
30. Competitive Equilibrium in a Market with Decentralized Trade and Strategic Behavior: An Introduction, in *The Economics of Imperfect Competition and Employment: Joan Robinson and Beyond*, G Feiwel (editor), (1989) 243-259. [pdf](#)
31. Reputation and Patience in the War of Attrition, with Lewis Kornhauser and Charles Wilson, *Economica* 56 (1989), 15-24. [pdf](#) see the acknowledgement in [Discussion Paper](#)
32. The Electronic Mail Game: A Game with Almost Common Knowledge, *American Economic Review* 79 (1989), 385-391. [pdf](#)
33. Optimal Flexibility of Rules: The Tale of the Wise Principal and the Naive Agent, *European Journal of Political Economics* 5 (1989) 219-227. [pdf](#)
34. Decentralized Trading, Strategic Behavior and the Walrasian Outcome, with Asher Wolinsky, *Review of Economic Studies* 57 (1990), 63-78. [pdf](#)

35. *On the Logic of “Agreeing to Disagree” Type Results*, with Asher Wolinsky, *Journal of Economic Theory* 51 (1990), 184-193. [pdf](#)
36. *New Directions in Economic Theory - Bounded Rationality* *Revista Espanola De Economie* 7 (1990), 3-15. [pdf](#)
37. *Comments on the Interpretation of Game Theory*, *Econometrica* 59 (1991), 909-924. [pdf](#)
38. *Renegotiation-Proof Implementation and Time Preferences*, with Asher Wolinsky, *American Economic Review*, 82 (1992), 600-614. [pdf](#)
39. *On the Interpretation of the Nash Bargaining Solution*, with Zvi Safra and William Thomson, *Econometrica*, 60 (1992), 1171-1186. [pdf](#)
40. *Noncooperative Bargaining Models*, with Ken Binmore and Martin Osborne, *Handbook of Game Theory*, (Aumann and Hart editors), (1992), 179-225. [pdf](#)
41. *On Price Recognition and Computational Complexity in a Monopolistic Model*, *Journal of Political Economy*, 101 (1993), 473-484. [pdf](#)
42. *A Subjective Perspective of the Interpretation of Economic Theory*, in *Making Modern Economics, The Makers of Modern Economics*, vol I, A.Heertje. (Ed.) (1993), 67-83. [pdf](#)
43. *Finite Automata Play a Repeated Extensive Game*, with M.Piccione, *Journal of Economic Theory*, 61 (1993), 160-168. [pdf](#)
44. *Rationalizable Conjectural Equilibrium: Between Nash and Rationalizability*, with Asher Wolinsky, *Games and Economic Behavior*, 6 (1994), 299-311. [pdf](#)
45. *Equilibrium in Supergames in Essay in Game theory in honor of Michael Maschler*, N.Meggiddo (ed.) Springer-Verlag, 1994, 17-28. [pdf](#) [original discussion paper\(1977\)](#)
46. *Remarks on Repeated Extensive Games*, with Asher Wolinsky, *Games and Economic Behavior*, 9(1995), 110-115. [pdf](#)
47. *John Nash: The Master of Economic Modeling*, *The Scandinavian Journal of Economics*, 97(1995), 9-13. [pdf](#)
48. *On the Interpretation of Two Game Theoretical Models of Bargaining*, in Arrow,K., Mnookin,R., Ross,L. Tversky,A. and R.Wilson (eds.) *Barriers to Conflict Resolution*, Norton, 1995, 120-130. [pdf](#)
[French: *À propos de la lecture de deux modèles théoriques de négociation* », *Négociations*, 2012/1 n° 17, p. 23-33.]
49. *Why are certain Properties of Binary relations Relatively More Common in Natural Language?*, *Econometrica*, 64 (1996), 343-356. [pdf](#)
50. *An Extensive Game as a Guide for Solving a Normal Game*, with Jacob Glazer, *Journal of Economic Theory*, 70 (1996), 32-42. [pdf](#)
51. *Naive Strategies in Competitive Games*, with Amos Tversky and Dana Heller, in *Understanding Strategic Interaction - Essays in Honor of Reinhard Selten*, W.Guth et al. (editors), Springer-Verlag, 1996, 394-402.[pdf](#)
(see episode in [NUMB3RS](#) season 2 episode 5)
52. *A Simple Model of Equilibrium in Search Procedures*, with Chaim Fershtman, *Journal of Economic Theory*, 72 (1997), 432-441. [pdf](#) (see also [Fershtman-Rubinstein \(2019\) photo: Uzi Segal](#))
53. *On the Interpretation of Decision Problems with Imperfect Recall*, with Michele Piccione, *Games and Economic Behavior* 20 (1997), 3-24. [pdf](#)

54. *The Absent Minded Driver's Paradox: Synthesis and Responses*, with Michele Piccione, *Games and Economic Behavior* 20 (1997), 121-130. [pdf](#)
55. *On the Question "Who is a J?": A Social Choice Approach*, with Asa Kasher, *Logique et Analyse* 160 (1997), 385-395. [pdf](#)
56. *Games with Procedurally Rational Players*, with Martin Osborne, *American Economic Review* 88 (1998), 834-847. [pdf](#)
57. *Motives and Implementation: On the Design of Mechanisms to Elicit Opinions*, with Jacob Glazer, *Journal of Economic Theory*, 79 (1998), 157-173. [pdf](#)
58. *Definable Preferences: An Example*, *European Economic Review*, 42 (1998), 553-560. [pdf](#)
59. *Choice Problems with a "Reference" Point*, with Lin Zhou, *Mathematics of Social Sciences*, 37 (1999), 205-210. [pdf](#)
60. *Experience from a Course in Game Theory: Pre and Post-class Problem Sets as a Didactic Device*, *Games and Economic Behavior* 28 (1999), 155-170. [pdf](#). ([Better see an extended "Second Edition"](#))
61. *A Theorist's View of Experiments*. *European Economic Review*, 45 (2001), 615-628. [pdf](#)
62. *Debates and Decisions, On a Rationale of Argumentation Rules*, with Jacob Glazer. *Games and Economic Behavior*, 36 (2001), 158-173. [pdf](#)
63. *Irrational Diversification in Multiple Decision Problems*. *European Economic Review*, 46 (2002), 1369-1378. [pdf](#)
64. *Rationalizing Choice Functions by Multiple Rationales*, with Gil Kalai and Rani Spiegler. *Econometrica*, 70(2002), 2481-2488. [pdf](#)
65. *Definable Preferences: Another Example (Searching for a Boyfriend in a Foreign Town)* |in "The Scope of Logic, Methodology and Philosophy of Science", *Proceedings of the 11th International Congress of Logic*, Ed. by Peter Gardenfors, et al. Kluwer, 2002, vol I, 235-243. [pdf](#)
[See Center of Research in Mathematical Economics and Game Theory, [Research Memorandum No. 31](#), January 1978.]
66. *Modeling the Economic Interaction of Agents with Diverse Abilities to Recognize Equilibrium Patterns*, with Michele Piccione. *Journal of European Economic Association*, 1 (2003), 212-223. [pdf](#)
67. "Economics and Psychology"? *The Case of Hyperbolic Discounting*. *International Economic Review* 44 (2003), 1207-1216. [pdf](#)
[Reviewed in NAJ Economics 1:1 Rejected from QJE\(see rejection letter\)](#)
68. *Sampling Equilibrium with an Application to Strategic Voting*, with Martin Osborne. *Games and Economic Behavior*, 45 (2003), 434-441. [pdf](#)
69. *The Curse of Wealth and Power*, with Michele Piccione. *Journal of Economic Theory*, 117 (2004), 119-123. [pdf](#)
70. *On Optimal Rules of Persuasion*, with Jacob Glazer. *Econometrica*, 72 (2004), 1715-1736. [pdf](#)
71. *A Game Theoretic Approach to the Pragmatics of Debates: An Expository Note*, with Jacob Glazer, in *Game Theory and Pragmatics*, Ed. By Anton Benz, Gerhard Jaeger, and Robert van Rooij. 2005, 251-265. Palgrave MacMillan. [pdf](#)
72. *A Model of Choice from Lists*, with Yuval Salant. *Theoretical Economics*, 1 (2006), 3-17. [pdf](#) (see [2Yuval](#))
73. *A Sceptic's Comment on the Study of Economics*. *Economic Journal*, 116 (2006), C1-C9. [pdf](#)

74. *Dilemmas of An Economic Theorist*. *Econometrica*, 74 (2006), 865-883. [pdf](#).
(A Spanish translation: Revista De Economia Institucional, 8 (2006), 191-213)
75. *A Study in the Pragmatics of Persuasion: A Game Theoretical Approach*, with Jacob Glazer. *Theoretical Economics*, 1 (2006), 395-410. [pdf](#).
(Reprinted in New Perspectives on Games and Interaction, K.Eapt and R.van Rooij (eds.) Amsterdam University Press, 2008).
76. *Comments on Behavioral Economics*, in *Advances in Economic Theory* (2005 World Congress of the Econometric Society), Edited by R. Blundell, W.K. Newey and T. Persson, Cambridge University Press, 2006, vol II, 246-254. [pdf](#) or [pdf](#)
77. *Equilibrium in the Jungle*, with Michele Piccione. *Economic Journal*, 117 (2007), 883-896. [pdf](#) (the paper won the 2007 RES prize)
78. *Instinctive and Cognitive Reasoning: A Study of Response Times*. *Economic Journal*, 117 (2007), 1243-1259. [pdf](#)
79. *Luxury Prices: An Expository Note*, with Michele Piccione. *Japanese Economic Review*, 59 (2008), 127-132. [pdf](#)
80. *Money Pumps in the Market*, with Rani Spiegler. *Journal of European Economics Review*, 6 (2008), 237-253. [pdf](#)
81. *Some Thoughts on the Principle of Revealed Preference*, with Yuval Salant. in *The Foundations of Positive and Normative Economics: A Handbook*, Eds. A.Caplin and A.Schotter, 2008, 115-124, New York: Oxford University Press. [pdf](#)
82. (A,f), *Choice with Frames*, with Yuval Salant. *Review of Economic Studies*, 75 (2008), 1287-1296. [pdf](#)
83. *Comments on NeuroEconomics*. *Economics and Philosophy*, 24 (2008), 485-494. [pdf](#)
French: *review francaise d'economie*, 23 (2009), 159-174.
84. *Edgar Allan Poe's Riddle: Do Guessers Outperform Misleaders in a Repeated Matching Pennies Game?*, with Kfir Eliaz. *Games and Economic Behavior*, 71 (2011), 88-99. [pdf](#)
85. *Choosing the Two Finalists*, with Kfir Eliaz and Michael Richter. *Economic Theory*, 46 (2011), 211-219. [pdf](#)
86. *Tracking decision makers under uncertainty*, with Amos Arieli and Yaniv Ben-Ami. *American Economic Journal - Microeconomics*, 3 (2011), 68-76. [pdf](#)
87. *Eliciting Welfare Preferences from Behavioral Datasets*, with Yuval Salant. *Review of Economic Studies*, 79 (2012), 375-387. [pdf](#)
88. *The 11-20 Money Request Game: A Level-k Reasoning Study*, with Ayala Arad. *American Economic Review*, 102 (2012), 3561-3573. [pdf](#)
89. *On the Likelihood of Cyclic Comparisons*, with Uzi Segal. *Journal of Economic Theory*, 147 (2012), 2483-2491. [pdf](#)
90. *Multi-Dimensional Iterative Reasoning in Action: The Case of the Colonel Blotto Game*, with Ayala Arad. *Journal of Economic Behavior & Organization*, 84 (2012), 571-585. [pdf](#)
91. *A Model of Persuasion with Boundedly Rational Agents*, with Jacob Glazer. *Journal of Political Economy*, 120 (2012), 1057-1082. [pdf](#)
92. *Strategic Tournaments*, with Ayala Arad. *American Economic Journal: Microeconomics*, 5 (2013), 31-54. [pdf](#)
93. *Response Time and Decision Making: A "Free" Experimental Study*. *Judgment and Decision Making*, 8 (2013), 540-551. [pdf](#) ([full version: pdf](#))

94. *On Fairness of Random Procedures*, with Kfir Eliaz. *Economics Letters*, 123 (2014), 168–170. [pdf](#)
95. *Complex Questionnaires*, with Jacob Glazer. *Econometrica*, 82 (2014), 1529–1541. [pdf](#)
96. *A Model of Boundedly Rational "Neuro" Agents*, with Kfir Eliaz. *Economic Theory*, 57 (2014), 515–528. [pdf](#)
97. *Back to Fundamentals: Equilibrium in Abstract Economies*, with Michael Richter. *American Economic Review*, 105 (2015), 2570–2594. [pdf](#)
98. *Isn't everyone like me?": On the presence of self-similarity in strategic interactions*, with Yuval Salant. *Judgment and Decision Making*, 11 (2016), 168–173. [pdf](#)
99. *A Typology of Players: between Instinctive and Contemplative*, *Quarterly Journal of Economics*, 131 (2016), 859–890. [pdf](#)
100. *Comments on Economic Models, Economics and Economists: Remarks on Economics Rules by Dani Rodrik*. *Journal of Economic Literature*, 55 (2017), 162–172. [pdf](#)
101. *The People's Perspective on Libertarian-Paternalistic Policies*, with Ayala Arad. *Journal of Law and Economics*, 61 (2018), 311–333. [pdf](#)
102. *Coordinating with a "Problem Solver"*, with Jacob Glazer. *Management Science*, 65 (2019), 2813–2819. [pdf](#)
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