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ECONOMETRIC SOCIETY, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2020 and 2019 (with supplementary information)



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INDEPENDENT AUDITORS' REPORT

To the Board of Trustees of Econometric Society, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Econometric Society, Inc., which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities and changes in net assets, functional expenses, and cash flows for each of the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Econometric Society, Inc. as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for each of the years then ended in accordance with accounting principles generally accepted in the United States of America.



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Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of revenues without donor restrictions and other support and revenues with donor restrictions on pages 13 and 14 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

EISNERAMPER LLP New York, New York

Eisner Amper LLP

June 23. 2021





STATEMENTS OF FINANCIAL POSITION

December 31,	2020	2019
ASSETS		
Current assets Cash and cash equivalents Investments Receivables Publication inventory Other current assets	\$ 683,996 4,338,592 132,369 10,880 32,000	3,464,168 168,149 1,580
	\$ 5,197,837	\$ 4,558,899
LIABILITIES AND NET ASSETS		
Current liabilities Accounts payable and accrued expenses Deferred revenues Total current liabilities	\$ 203,616 453,243 656,859	345,335
Net assets Without donor restrictions With donor restrictions Total net assets	4,526,359 14,619 4,540,978	14,553
	\$ 5,197,837	\$ 4,558,899

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

		For the Years Ended December 31,							
		2020			2019				
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total			
Revenues and other support									
Membership income	\$ 749,42	7 \$	\$ 749,427	\$ 680,253	\$	\$ 680,253			
Institutional publishing	494,04	_	494,044	721,383		721,383			
	1,243,47	_	1,243,471	1,401,636		1,401,636			
Unrealized gains	387,55		387,553	329,234		329,234			
Realized gains	41,74		41,746	111,292	007	111,292			
Dividend and interest income	66,59 495,89		66,661 495,960	81,612 522,138	387 387	81,999 522,525			
In-kind contribution	10,40		10,400	10,400	301	10,400			
Other revenues	300,51		300,515	489,499		489,499			
Total revenues	2,050,28	_	2,050,346	2,423,673	387	2,424,060			
Net assets released from restriction	-	-	-	4,000	(4,000)	-			
Total revenues and other support	2,050,28	0 66	2,050,346	2,427,673	(3,613)	2,424,060			
Expenses									
Program services		_							
Publishing	672,38	9	672,389	722,641		722,641			
Supporting services									
Administrative	683,78	_	683,781	871,979		871,979			
Total expenses	1,356,17	0 -	1,356,170	1,594,620		1,594,620			
Increase(Decrease) in net assets	694,11	0 66	694,176	833,053	(3,613)	829,440			
Net assets, beginning of year	3,832,24	9 14,553	3,846,802	2,999,196	18,166	3,017,362			
Net assets, End of Year	<u>\$ 4,526,35</u>	9 \$ 14,619	\$ 4,540,978	\$ 3,832,249	\$ 14,553	\$ 3,846,802			

STATEMENTS OF FUNCTIONAL EXPENSES

For the Years Ended December 31,	d December 31, 2020	
Program Services		
Editorial	\$ 478,7	47 \$ 449,167
Circulation	-	82,830
Production	178,1	26 179,393
Editorial meetings and dinners	4,1	66 3,251
Editorial software	11,3	<u>8,000</u>
	672,3	89 722,641
Supporting Services		
Salaries and benefits	315,8	30 305,571
In-kind rent	10,4	
Professional fees	53,4	96 56,821
Office expense	5,6	
Bank charges	42,3	88 43,071
Regional meeting expenses	37,5	72 339,818
Grants awarded	3,0	00 18,000
World Congress expenses	174,9	14 20,000
Website development	21,0	84 19,908
Interest and penalties	3	81 1,358
Travel	19,0	99 48,033
	683,7	81 871,979
Total expenses (per statements of activities)	<u>\$ 1,356,1</u>	70 \$ 1,594,620

STATEMENTS OF CASH FLOWS

For the Years Ended December 31,	 2020	2019
Cash flows from operating activities		
Increase in net assets	\$ 694,176	\$ 829,440
Adjustments to reconcile increase in net assets to net		
cash provided by operating activities:		
Depreciation	-	-
Unrealized gains	(387,553)	(329, 234)
Realized gains	(41,746)	(111,292)
Changes in operating assets and liabilities:		
Receivables	35,780	103,006
Publication inventory	(9,300)	6,068
Other current assets	(17,000)	6,010
Accounts payable and accrued expenses	(163,146)	44,752
Deferred revenues	 107,908	 (161,518)
Net cash provided by operating activities	 219,119	387,232
Cash flows from investing activities		
Proceeds from sale of investments	172,922	2,118,480
Purchase of investments	(618,047)	(2,815,906)
Net cash used in investing activities	(445,125)	(697,426)
Decrease in cash and cash equivalents	(226,006)	(310,194)
Cash and cash equivalents, beginning of year	 910,002	 1,220,196
Cash and cash equivalents, end of year	\$ 683,996	\$ 910,002
Supplemental disclosure of cash flow information: In-kind contribution	\$ 10,400	\$ 10,400

December 31, 2020 and 2019

1. Nature of operations

The Econometric Society was founded in 1930 as an international society for the advancement of economic theory in its relation to statistics and mathematics. Its major activities are maintaining and expanding the membership in the Society; the publication of three scholarly journals, *Econometrica; Quantitative Economics* and *Theoretical Economics;* the publication of a monograph series; the Society of scientific meetings in six regions of the world (including a World Congress every five years); and conducting elections for Fellow of The Econometric Society. During 2013 The Econometric Society elected to transfer all operations, rights and obligations held as of June 30, 2013 to Econometric Society, Inc. (the "Society") which has been formed as a corporation pursuant to the laws of the State of Delaware on December 27, 2012; the commencement of operations began July 1, 2013.

2. Summary of significant accounting policies

Basis of Accounting

The accompanying financial statements have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") as applicable to not-for-profit organizations.

Net Assets

The net assets of the Society and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and are not subject to donor restriction.

Net Assets With Donor Restrictions – Net assets for which the use has been restricted by donors for specific purposes and/or the passage of time. The Society reports contributions as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as "net assets released from restrictions."

Cash and Cash Equivalents

Cash and cash equivalents include cash in bank accounts and highly liquid investments held in money market funds with original maturities of three months or less.

Concentration of Credit Risk

All of the Society's cash and cash equivalents are held at financial institutions that management believes to be of high credit quality. The Society's cash and cash equivalent accounts exceed federally insured limits at times. The Society has not experienced any losses on cash and cash equivalents to date.

Subsequent Events

Management evaluated subsequent events that occurred through June 23, 2021, the date on which the financial statements were available to be issued.

December 31, 2020 and 2019

2. Summary of significant accounting policies (continued)

Investments

Investments are recorded at fair value as of year-end. In accordance with U.S. GAAP, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the "exit price") in an orderly transaction between market participants at the measurement date. The Society values investments in securities that are freely tradable and are listed on a national securities exchange or reported on the NASDAQ national market at their last sales price as of the last business day of the year.

In determining fair value, the Society uses various valuation approaches. The Society is subject to the FASB ASC Topic 820, *Fair Value Measurements and Disclosures*, which establishes a fair value hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Society. Unobservable inputs reflect the Society's assumptions about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The fair value hierarchy is categorized into three levels based on the inputs as follows:

Level 1 - Valuations based on observable inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that the Society has the ability to access at the reporting date.

Level 2 - Valuations based on quoted prices of similar instruments in active markets or quoted prices of identical or similar instruments in markets that are not active or for which all significant inputs are observable, either directly or indirectly at the reporting date.

Level 3 - Valuations based on inputs that are unobservable and significant to the overall fair value measurement at the reporting date.

The availability of valuation techniques and observable inputs can vary from security to security and is affected by a wide variety of factors including the type of security, whether the security is new and not yet established in the marketplace, and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Those estimated values do not necessarily represent the amounts that may be ultimately realized due to the occurrence of future circumstances that cannot be reasonably determined. Because of the inherent uncertainty of valuation, those estimated values may be materially higher or lower than the values that would have been used had a ready market for the securities existed. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy.

In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement.

Receivables

Receivables are stated at the original invoice amounts, net of any estimated loss allowance, and due within one year. If an invoice amount has been deemed permanently uncollectible, such amount is written off against the allowance. On a periodic basis, the Society evaluates its receivables and determines if an allowance for doubtful accounts is necessary. The allowance is based on historical experience and management's evaluation of outstanding receivables. Based on past collections, no allowance is considered necessary.

December 31, 2020 and 2019

2. Summary of significant accounting policies (continued)

In-kind Contributions

Contributions of services are recognized by the Society as both revenues and expense if the services (a) create or enhance assets, and (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not donated.

The Society recorded in-kind contribution (rent) which represents the fair value of office space contributed to the Society by Yale University.

Revenue Recognition

Membership income and institutional publishing are recorded as revenues as access to content is provided over the membership period, which is either one or three years, and membership must be renewed at the end of the membership period. The performance obligation is satisfied throughout the membership period upon payment. There is no remaining performance obligation required on the Society upon the member period termination date. Membership income and institutional publishing collected in advance of the membership period are recorded as deferred revenue. Regional funds and world congress income is recorded as collected. Royalties are recognized when received. Grants and contributions, which include unconditional promises to donate assets, services, or reductions of liabilities, are recognized as revenues and are measured at fair value on the date received.

Foreign Currency Translations

Assets and liabilities held by foreign agents are recorded at the exchange rate in effect at the end of the year. Transactions denominated in foreign currencies are translated at the approximate rates of exchange in effect at the time of the transactions. Translation gains and losses resulting from exchange rate fluctuations are included in current year investment gains (losses).

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Allocation of Expenses

The cost of providing various programs and other activities has been summarized on a functional basis in the statements of activities and changes in net assets; accordingly, certain costs have been allocated by management among the programs and supporting services benefited. The statements of functional expenses present expenses by functional and natural classification. Accordingly, direct costs have been functionalized within the program and supporting services based on the nature of the expense. Indirect costs have been allocated on the basis of time and effort by employees.

December 31, 2020 and 2019

2. Summary of significant accounting policies (continued)

Recent accounting pronouncement

In September 2020, the FASB issued ASU 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, intended to improve transparency in the reporting of contributed nonfinancial assets, also known as gifts in-kind, for not-for-profit organizations. The ASU requires a not-for-profit organization to present contributed nonfinancial assets as a separate line item in the statements of activities, apart from contributions of cash or other financial assets. For each category of contributed nonfinancial assets recognized, a not-for-profit organization will need to disclose: (i) qualitative information about whether the contributed nonfinancial assets were either monetized or utilized during the reporting period, if utilized, a description of the programs or other activities in which those assets were used; (ii) the not-for-profit's policy (if any) about monetizing rather than utilizing contributed nonfinancial assets; (iii) a description of any donor-imposed restrictions associated with the contributed nonfinancial assets; (iv) the valuation techniques and inputs used to arrive at a fair value measure, in accordance with the requirements in Topic 820, Fair Value Measurement, at initial recognition; and (v) the principal market (or most advantageous market) used to arrive at a fair value measure, if it is a market in which the recipient entity is prohibited by a donor-imposed restriction from selling or using the contributed nonfinancial assets. The amendments in this ASU will be applied on a retrospective basis and are effective for annual reporting periods beginning after June 15, 2021.

3. Tax-exempt status

The Society is a not-for-profit Organization as described in Section 501c(3) of the Internal Revenue Code and is exempt from federal income taxes pursuant to Section 501(a) of the Internal Revenue Code. Certain revenues that are unrelated to the Society's exempt purpose are subject to unrelated business income taxes.

In accordance with U.S. GAAP, the Society is required to determine whether a tax position is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. It is management's estimation that there are no uncertain tax positions taken or expected to be taken that would require recognition of a liability or disclosure to the financial statements at December 31, 2020 and 2019.

4. Deferred revenue

The following table provides information about significant changes in deferred revenue from dues and subscriptions consisting of the following:

	December 31,				
	2020			2019	
Deferred revenue, beginning of year Revenue recognized that was included in deferred	\$	345,335	\$	506,853	
revenue at the beginning of the year Increase in deferred revenue due to cash received		(203,725)		(397,013)	
during the year		311,633		235,495	
Deferred revenue, end of year	<u>\$</u>	453,243	\$	345,335	

December 31, 2020 and 2019

5. Fair value measurements

Investments consist primarily of mutual funds of U.S. and international equity and debt securities. The Society's investments recorded at fair value have been categorized based upon a fair value hierarchy in accordance with U.S. GAAP. See Note 2 for a discussion of the Society's policies.

The following table presents information about the Society's investments measured at fair value as of December 31, 2020:

	Level 1	Level 2	Level 3	Total
Investments: U.S. Equities International Equities Debt Funds	\$ 1,281,275 1,666,031 1,391,286	\$ - - -	\$ - - -	\$ 1,281,275 1,666,031 1,391,286
	\$ 4,338,592	\$ 	\$ 	\$ 4,338,592

The following table presents information about the Society's investments measured at fair value as of December 31, 2019:

	 Level 1	 Level 2	 Level 3	 Total
Investments: U.S. Equities International Equities Debt Funds	\$ 1,001,229 1,383,763 1,079,176	\$ - - -	\$ - - -	\$ 1,001,229 1,383,763 1,079,176
	\$ 3,464,168	\$ <u> </u>	\$ <u> </u>	\$ 3,464,168

6. Net assets with donor restrictions

Net assets with donor restrictions have been established as a result of contributions to the Society which have donor-imposed restrictions on their use. As of December 31, 2020 and December 31, 2019, net assets with donor restrictions of \$14,619 and \$14,553, respectively, were restricted for the Marschak Fund. The Marschak Fund is to be used at the discretion of the Executive Committee for the purpose of supporting a Jacob Marschak lecture, the location of which rotates among the regional meetings held outside North America and Europe. Amounts released from donor restrictions represent the Society's satisfaction of the donor's wishes.

7. Contingencies

Litigation

The Society is subject to potential legal proceedings and claims which may arise in the ordinary course of its activities. In the opinion of management, the amount of ultimate liability with respect to any such matters does not have a material adverse effect on its change in net assets, cash flows, or financial position.

December 31, 2020 and 2019

7. Contingencies (continued)

Other uncertainty

The extent of the impact and effects of the outbreak of the coronavirus (COVID-19) on the operation and financial performance of the Society will depend on future developments, including the duration and spread of the outbreak, related travel advisories and restrictions, and the consequential staff shortages, or the uncertainty with respect to the accessibility of additional liquidity or capital markets, all of which are highly uncertain and cannot be predicted. If the demand for the Society's product is impacted by this outbreak for an extended period, the Society's results of operations may be materially adversely affected.

8. Liquidity and availability of resources

The following reflects the Society's financial assets as of the statement of financial position date, reduced by amounts not available for general use within one year because of donor-imposed restrictions.

The Society's financial assets available for general use within one year of the statements of financial position date for general expenditures are as follows:

	2020	2019
Cash and cash equivalents Investments Accounts receivable	\$ 683,996 4,338,592 132,369	\$ 910,002 3,464,168 168,149
Total financial assets available within one year	5,154,957	4,542,319
Less: Amounts unavailable for general expenditures within one year due to restrictions by donors with purpose restrictions	(14,619)	(14,553)
Total financial assets available to meet cash needs for general expenditures within one year	<u>\$ 5,140,338</u>	<u>\$ 4,527,766</u>

Liquidity policy:

The Society's liquidity policy is to ensure that the Society operates with an adequate level of institutional liquidity to minimize risk associated with temporary, unforeseen liquidity needs. Liquid funds that are without donor restriction will be used to satisfy the minimum liquidity target.

SUPPLEMENTARY INFORMATION SCHEDULES OF REVENUES WITHOUT DONOR RESTRICTIONS AND OTHER SUPPORT

For the Years Ended December 31,	2020	2019
Dues and subscriptions		
•	ф 740.407	ф 600 OE3
Membership income Institutional publishing	\$ 749,427 494,044	\$ 680,253
ilistitutional publishing		721,383
	1,243,471	1,401,636
Investment income		
Dividends:		
Federal Money Market	504	1,269
Spartan 500 Index	-	10,935
S&P - Small Cap	-	382
Total Bond	7,740	6,897
Developed Markets	-	12,097
Spartan Short Term Treasury Bond	5,225	8,321
Inflation Protected	2,710	3,559
Emerging Markets	-	1,297
Stock Market Index	17,363	9,746
International Stock	30,030	19,028
Far East Regional Fund	530	1,573
Latin America Regional Fund	74	393
Europe Regional Fund	2,146	4,705
Australia Regional Fund	88	552
Africa Regional Fund	76	276
North America Regional Fund	109	582
Unrealized gains	387,553	329,234
Realized gains	41,746	111,292
	495,894	522,138
In-kind contribution	10,400	10,400
Other revenues		
JSTOR	38,128	38,173
Regional meeting income	24,501	351,604
Regional surplus income	28,500	62,029
Permissions	-	229
World Congress income	144,142	-
List rentals	1,207	1,000
Job Market	-	4,700
Royalties	1,542	1,415
Donations	62,495	30,349
	300,515	489,499
Net assets released from restrictions		4,000
Total revenues without donor restrictions	\$ 2,050,280	\$ 2,427,673
	<u> </u>	13

SUPPLEMENTARY INFORMATION SCHEDULES OF REVENUES WITH DONOR RESTRICTIONS

For the Years Ended December 31,	2020	2019
Marschak Fund Dividends - Fidelity Spartan Money Market	 66	 387
Changes in net assets with donor restrictions	\$ 66	\$ 387